R.J. REYNOLDS

Tobacco Company

BRUCE A. COOK Key Account Manager

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February 29, 1996

To:

Stephen MacLeod

From: Bruce Cook

Subject: B1G1F Allocations

Please allocate the Doral Full Flavor Box And Doral Full Flavor Menthol Box to the following direct accounts. I'm also listing the chains that will need to receive the distributions of product.

McLANE NORTHEAST	# OF STORES	#CARTONS DORALFF.BOX	#CARTONS DORA FF MENTHOL BBO	
EXPRESS MART RED BARREL 1572 A PLUS CONVENIENCEXPRESS	32 23 14 49 N 4 6	128 92 196 24	128 92 196 24 (Jo. Days J
SUNRISE MOHAWK VALLEY OIL	21 8	84 32	84 l 32	() All der let
PNMP N PANTRY TOTAL CARTONS TOTAL CASES	10	40 596 20	40 596 20	, B.
HERKIMER WHOLESALE	*			
TAYLOR OIL	10	40	40 156	
MIRABITO QUICKWAY	34	156 84	130 84	
DAY & NIGHT SEACO	21 5	0 4 20	20	
CLIFFORD FUELS	2	8	8	
TOTAL CARTONS	4	308	308	
TOTAL CASES		11	11	
TRIPI FOODS				
HESS ALBANY	59	236	236	
HESS SYRACUSE	54	216	216	
SEACO	3	12	12	
PIT STOP	12	48	48	
TOTAL CARTONS		512	512 18	
TOTAL CASES		18	18	
GATEWAY Deming Alton BLUEOX CLIEFORD 27633	146	40	40	ហ
BLUEOX 27633	/ 10	24	24	18
02117 0.10	6 11	24 44	44	60
PANTRY QUICK NICE N EASY	26	144	144	
TOTAL CARTONS	20	252	252	6 0
TOTAL CARTONS		· -	_	ဖ
Total (bses		9	9	9

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